

A Member Self-Pay Fitness Program





AGENDA

- **1**. The Active&Fit Direct™ Program
- 2. Membership Fees
- **3.** User Experience



Active&FitDIRECT™

Program Overview





A 3-Pronged Strategy for Member Self-Pay Fitness Program

Digital Fitness Choices



200 Workout Videos Available to All Eligible Members



Curated Member Experience



7,600+ Digital Workout Videos Available to All Enrolled Members

Well-being Choices



Live Lifestyle Coaching: Exercise, Nutrition, and more



Digitial Resources, **Education & Classes**



Connected! 250+ Trackers & Apps

Active&Fit Direct Branding and Public Service Fitness Class, Monday through Friday Free Public Access











- NO Long-Term Member Contracts
- NO Maintenance Fees
- NO Hidden Fees
- NO Cost to Employer or Health Plan
- NO Eligibility Reports, Payroll Deductions, or Subsidization Requirements

Fitness Member Choices

Total: 16,600+

Standard Fitness Network Choices (11,600+)

Member price: \$25/mo.



















Premium Fitness Network Choices (5,000+)

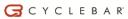
Member price: \$30-\$200/mo.

(Substantial Discounts on Most Memberships)





















Broad Fitness Center Network*

National Fitness Network:

Members can access **11,600+ standard gym options** with the ability to change at any time, for just \$25 a month.

Members can also choose from **5,000+ premium exercise studios**, with 20% - 70% discounts on most.

Fees may vary and apply to each option chosen.

Member Enrollment:

Member chooses a gym that works best for them and signs a membership agreement with the fitness center.



















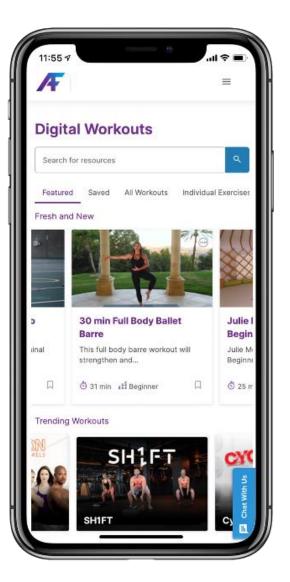
^{*}The list of fitness chains shown is an example of gyms that are included in our national fitness center and studio network. Not all gym locations may participate in designated network area locations by state or region.



Digital Workout Videos

Choose, create, and curate your own digital fitness experience based on your preferences including fitness levels, class duration, and instructor.

- Over 7,600 Digital Workout Videos are included in your Active&Fit Direct membership (at no additional cost)
- Great variety of Digital Workout Videos for all fitness levels
- Digital Workout Videos range in duration from a few minutes up to an hour
- Digital Workout Videos are accessed on ActiveandFitDirect.com, and are optimized for desktops, mobile phones, and tablets





Active&Fit Direct Connected!™

Aggregated Data from 250+ Wearable Trackers and Mobile Apps











Withings















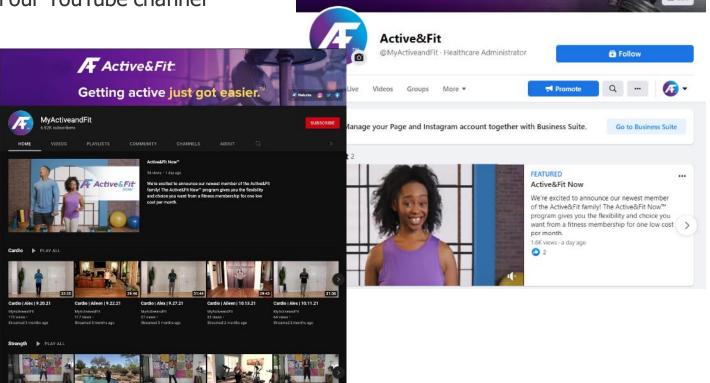
Fit at Home™ on YouTube and Facebook

Follow the Active&Fit Direct program on Facebook!

Join a variety of workout classes available anytime

Prior workouts will also be available on our YouTube channel

 Class type examples include: Upper Body Blast, Yoga Flow, Lower Body Blast, Yoga Core, and others

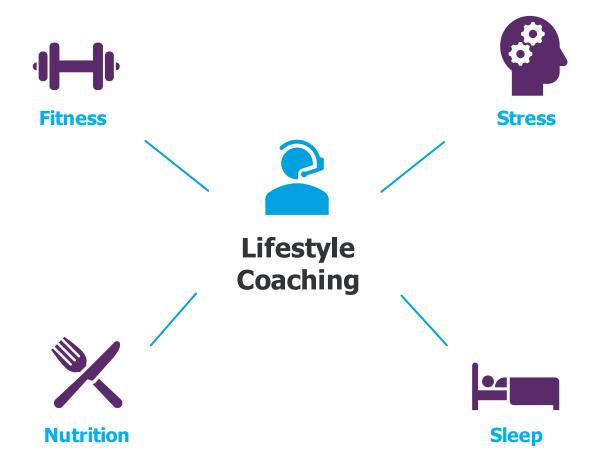


Active&Fit

Getting active just got easier.



One-on-One Lifestyle Coaching





Fitness and Exercise Education Classes

Access to a searchable library of online education classes on fitness and exercise, including illustrations, animations, and interactive tools.

Topics include:

- How to lead a healthy lifestyle
- Which fitness activities are right for you
- Training tips
- Exercises for health conditions
- Proper nutrition

Exercising at Home: How to Get Started

Working out at home can be a convenient and cost effective way to get your daily dose of exercise. But how do you get started? And what equipment do you need? This class provides basic information and helpful tips about how to start a home exercise routine.





Boot Camp Classes: Are They for You?

Boot camp classes offer a robust, whole-body workout that builds endurance, strength, and agility. Many people enjoy the challenge and camaraderie of boot camp classes. Have you ever thought of joining one?



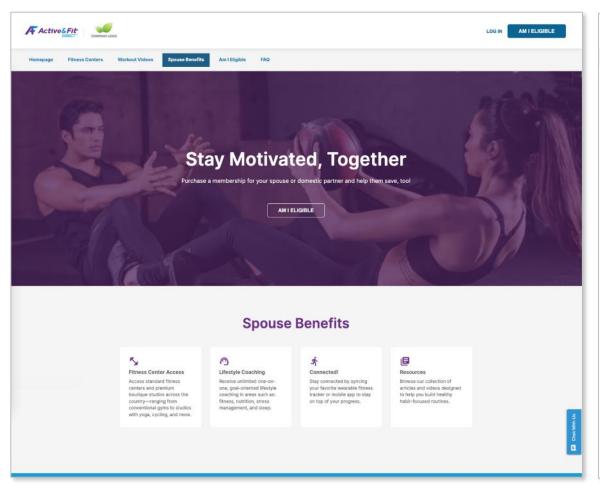
that works for you. The guidelines will give you an idea of foods to eat before, during, and after a workout and how to time your workout snacks. You'll also learn about staying hydrated.

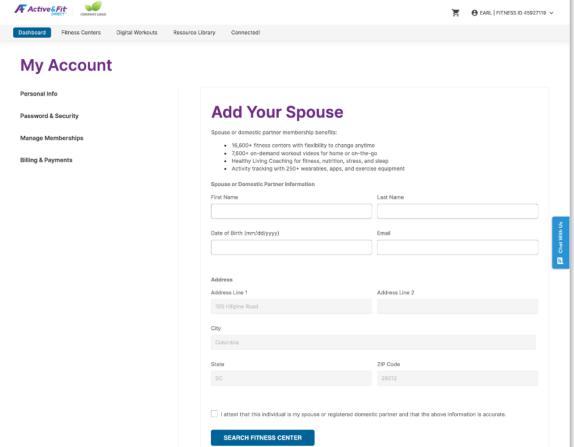




Enroll a Spouse/Domestic Partner

Members can now enroll their spouse/domestic partner through their account.









Active&Fit Direct Member Fees

Initial Fee Standard Network \$75 (Plus applicable taxes)	Enrollment Fee ¹ : Monthly Membership Fee (enrollment month): Monthly Membership Fee (second month): Total:	\$25 \$25 \$25 \$75
Initial Fee Premium Network (Plus applicable taxes)	Enrollment Fee ¹ : Monthly Membership Fee (enrollment month): Monthly Membership Fee (second month): Total:	\$25 \$30-200 \$30-200 Varies
Standard Monthly Fee (Plus applicable taxes)	Recurring Monthly Membership Fee ² :	\$25
Premium Monthly Fee (Plus applicable taxes)	Recurring Monthly Membership Fee ² :	\$30-200

Standard	Memberships for Nelson S.	Enrollment Fee	\$25.00
	Gold's Gym for Nelson S.	April Monthly Fee May Monthly Fee	\$25.00 \$25.00
A STATE OF	Standard Membership Remove	Subtotal	\$75.00
ing.	Stage 3 Fitness Group Fitness Package	Enrollment Fee April Monthly Fee	\$25.00 \$35.00°
CH HEN	Remove	May Monthly Fee	\$35.00
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unonth are ncludes a pecause a pecause a mecause a mecau	full price, regardless of the date y specific number of classes or visit into that are unused will NOT roll or attended to the class of	onth for the best value. Fees ou sign up within the month, is per month, use all you can ver to the next month. Month	for the curren if your choice each month on May 26 to payment:

Example of membership fees with a standard and premium fitness center selected.

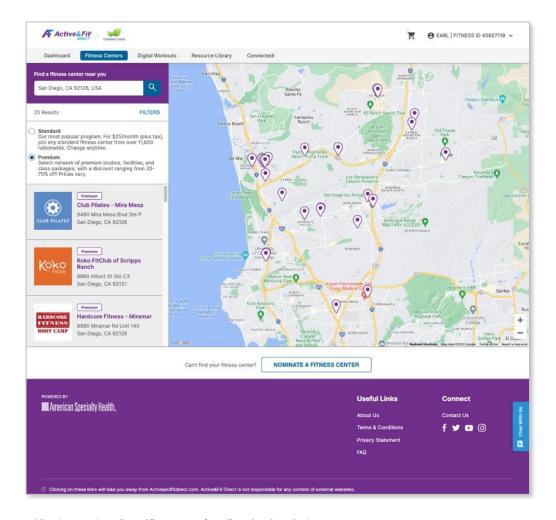
Premium Network Prices vary. May range from \$30-200 per month.

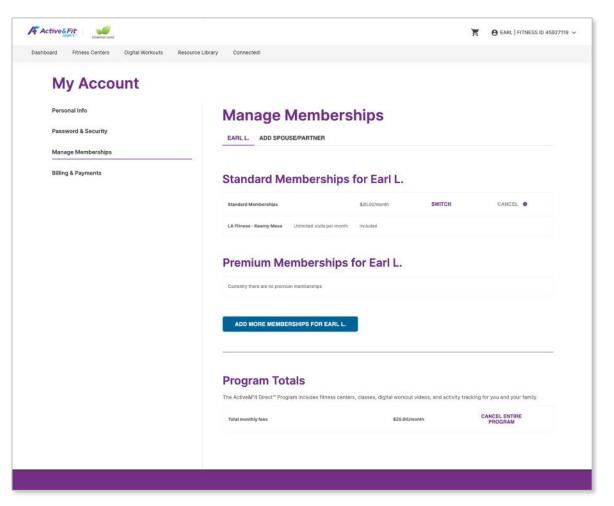
¹ Applies to any new membership, including members who previously participated, terminated their membership, and are now enrolling again.

² Members can cancel enrollment after 2 months of consecutive participation.



Premium Network Pricing





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 $[\]ensuremath{^*}$ Premium exercise studios and fitness centers fees will vary based on selection.

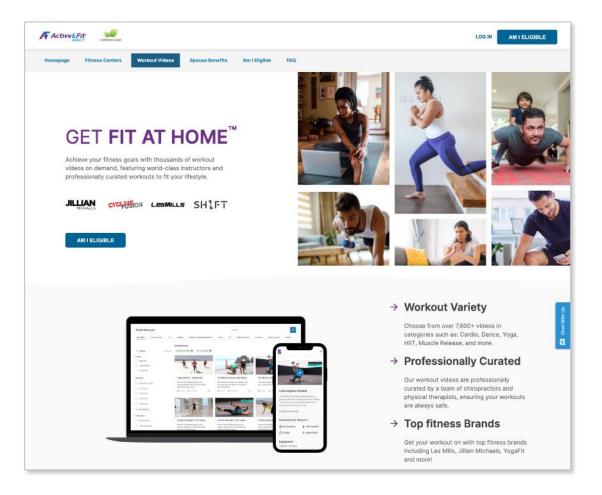




Register or Enroll

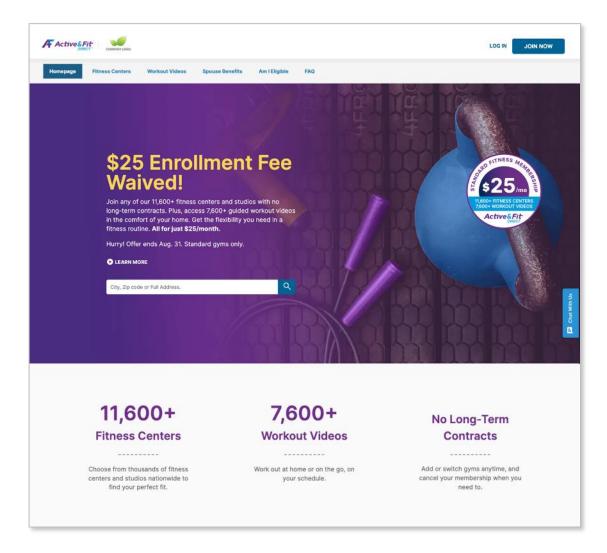
Try the program for free and get access to 200 digital workout videos.

Or, enroll in the complete program to access our full library of 7,600+ videos, choice of thousands of fitness centers and studios nationwide, and more.





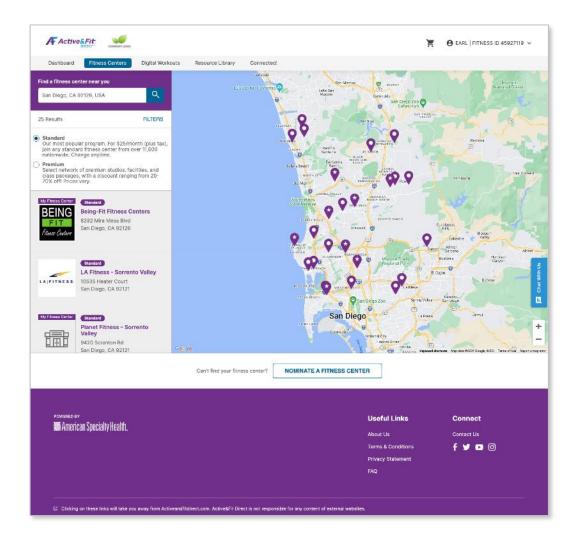
Main Page



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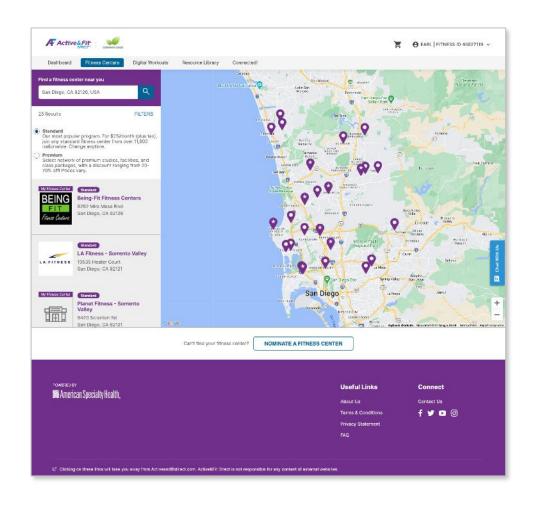


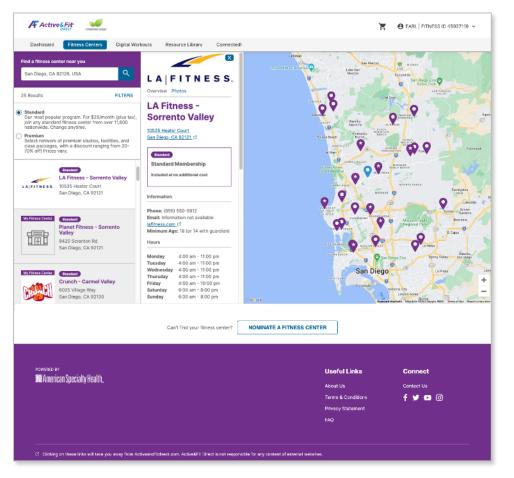
Option to Search for a Fitness Center





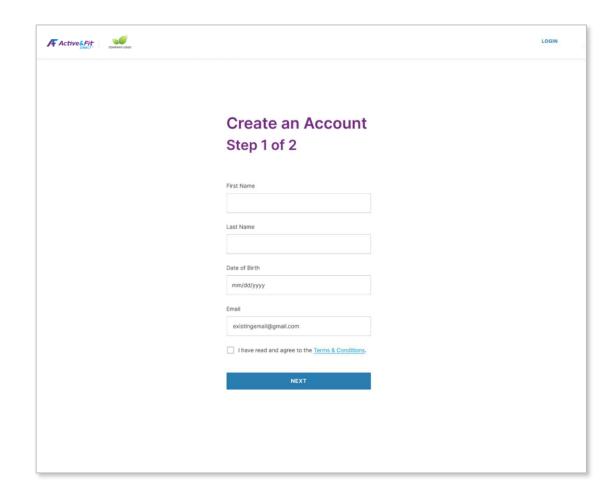
Find a Fitness Center

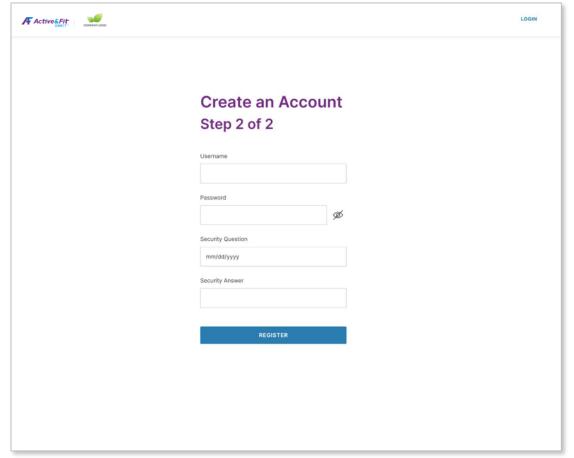






Create an Account

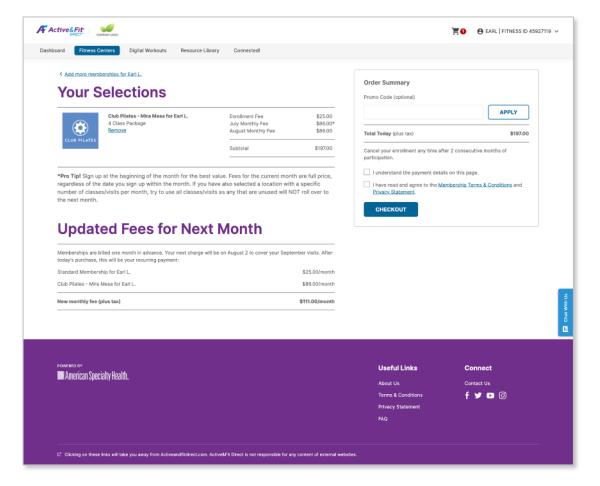


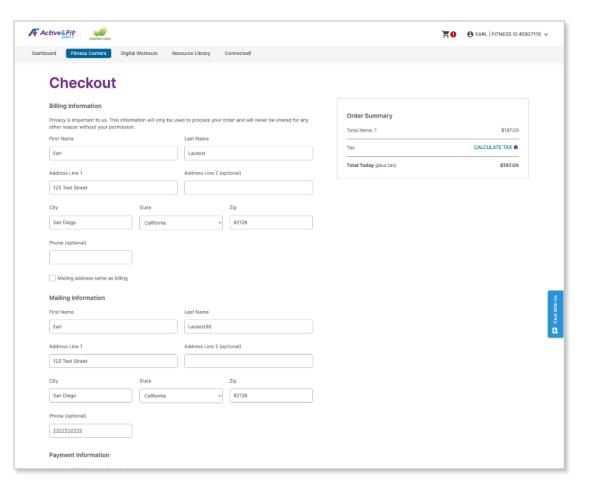


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Membership Payment



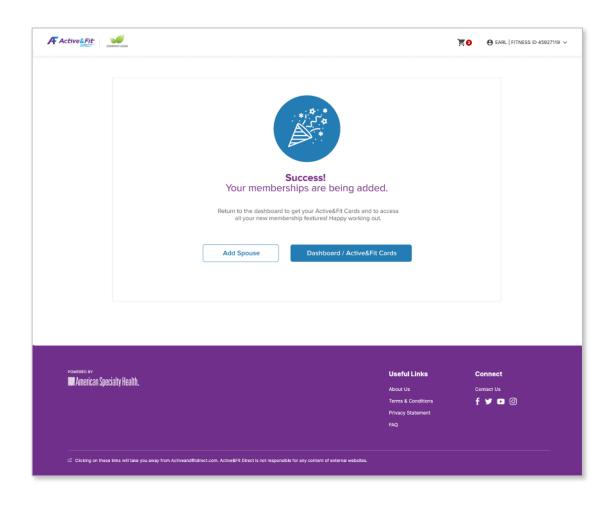


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Membership Confirmation

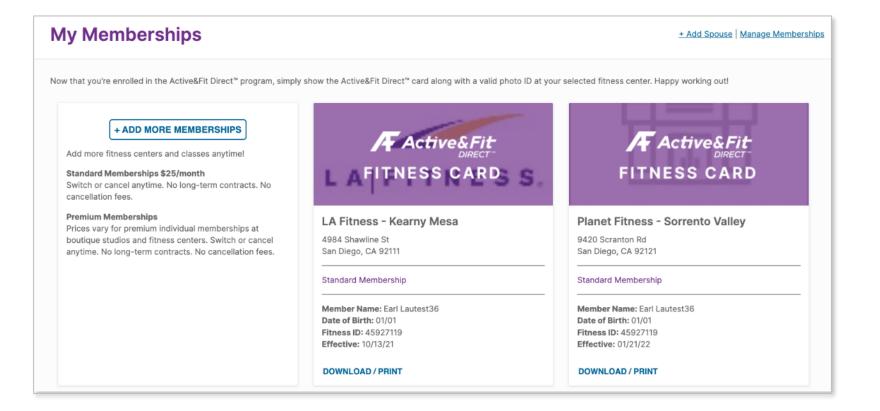






Active&Fit

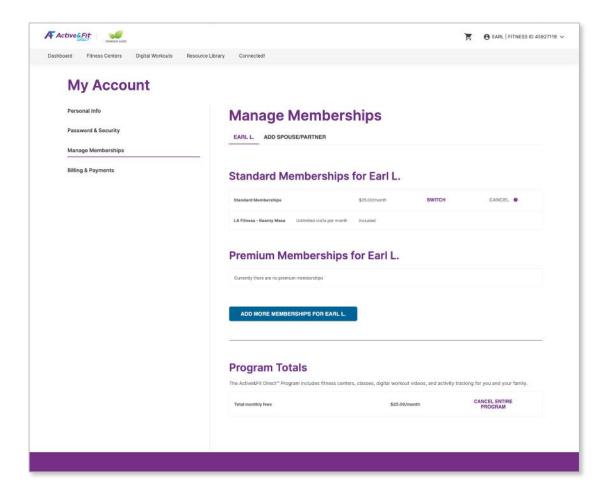
New participants will receive a fitness card with a "Fitness ID" number that they must bring to their fitness center(s) to get a membership card.

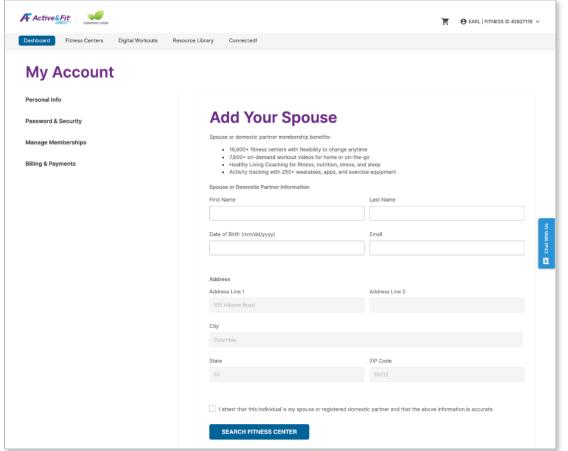




Enroll a Spouse/Domestic Partner

Members can enroll their spouse/domestic partner through their account.

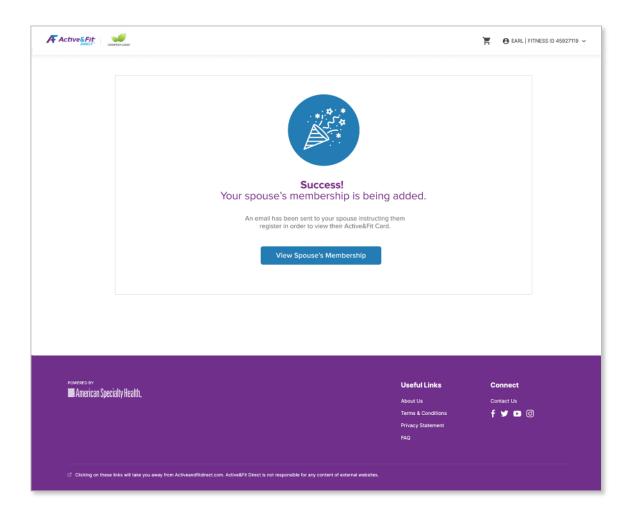


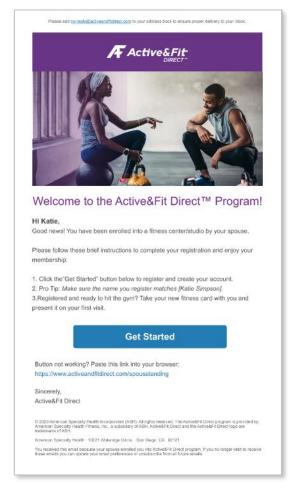




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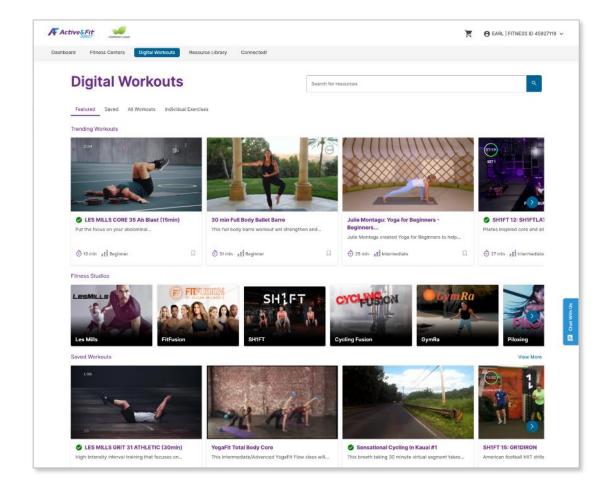




Digital Workouts

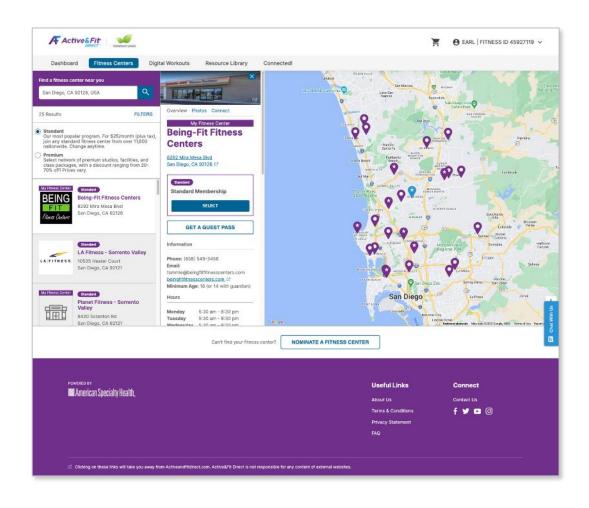
Featuring 7,600+ digital workout videos for all fitness levels.

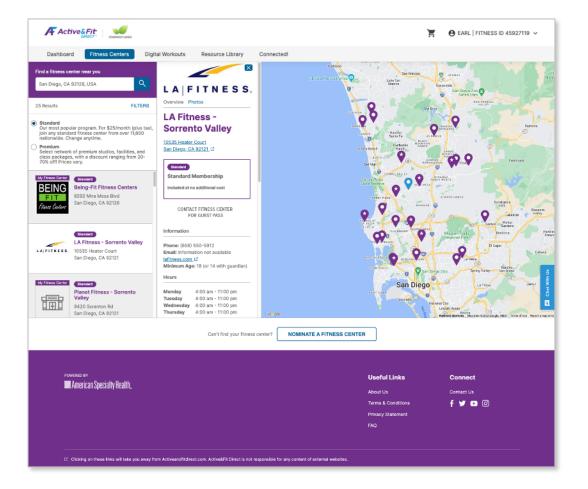
- Choose, create, and curate your own digital fitness experience based on your preferences including fitness levels, class duration, and instructor.
- Work out on your own schedule and in the comfort of your favorite setting.
- Classes available for strength, yoga, cardio, cycling, dance, tai chi, and more.





Guest Passes (Accessed Through Fitness Center Search)







Guest Pass Letter



May 1, 2022

First Lastly 123 YOUR ST SAN DIEGO, CA 92121

Crunch - Carmel Valley 6025 Village Way San Diego, CA 92130

Subject: Trial Guest Pass

Dear Fitness Center Staff:

First Lastly is interested in possibly signing up for membership at your fitness center through American Specialty Health Fitness, Inc. (ASH Fitness) and the Active&Fit Direct** program, but would like to first experience working out there to ensure it is a good fit.

As noted in your Active&Fit Direct" agreement, please provide a one-time free guest pass. The number of days covered by the guest pass is at your discretion.

Once a member is enrolled directly through Active&Fit Direct" customer service, the member will bring their Fitness Card, which contains their Fitness ID, to your fitness center. You can sign them up on your standard membership agreement with zero fees and bill Active&Fit Direct" for their usage (as defined in your agreeement). You can verify eligibility and enrollment status by using ASHLink.com and entering in their first and last name with date of birth, or Fitness ID.

Thank you!

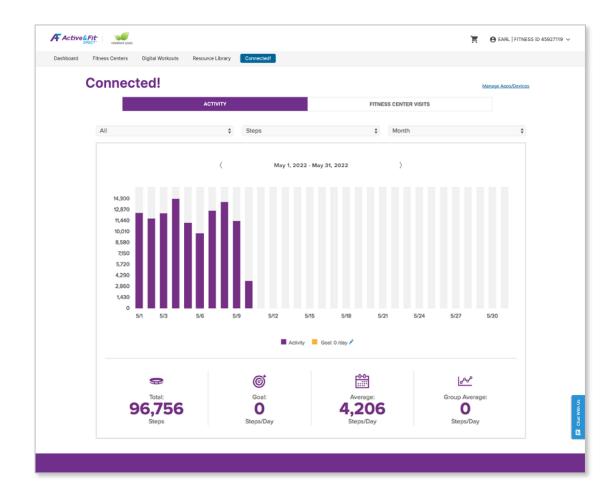
ASH Fitness Customer Service

M American Specialty Health

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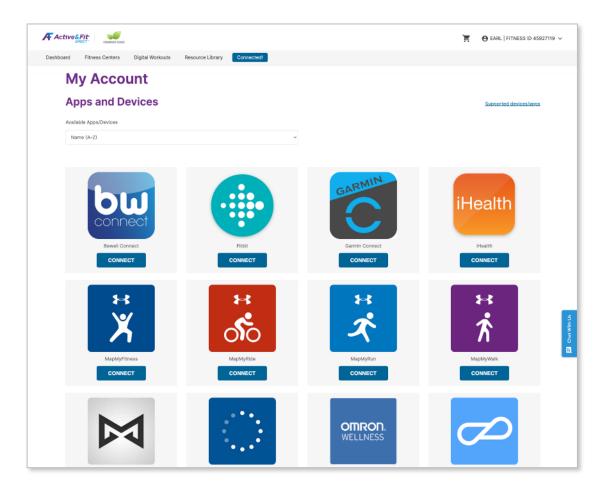


Active&Fit Direct Connected! Tracker





Active&Fit Direct Connected! Marketplace (Manage Apps/Devices)



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Nominate a Fitness Center

